

Telepresence & Video Services

Services Introduction



aap³ are a Global IT and Business Solutions provider for all business entities, operating across three verticals; Consultancy, IT Engineering, and Recruitment.

Holding a unique position in the TP and video market, **aap³**'s services are vendor agnostic enabling us to provide skilled engineering services across the largest manufacturers in the TP and Video market. Our breadth of knowledge and accreditations allows **aap³** to complement the in-house capability of; vendors, channel organisations and system integrators within a 'services only' delivery model which is non-competitive and focused on delivering for our partner.

Our capability has significantly developed since the inception of Telepresence and we have delivered projects for some of the largest global businesses totalling over 400 installs and 1000's of support requests.

End Point & Infrastructure Implementation Services



Cisco Telepresence MX Series



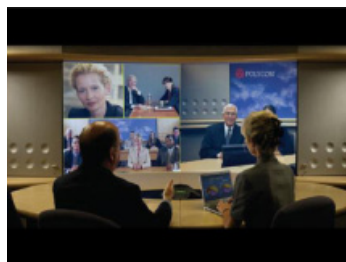
Cisco Telepresence EX Series



Polycom HDX Series



Cisco Telepresence 1300 Series



Polycom RPX Series



Cisco Telepresence 3000 Series

WHERE?

aap³ offer the outlined fixed price installation services in the following countries;

England, Scotland, Wales Ireland, France, Germany, Italy, Spain, Portugal, Belgium, Netherlands, Austria, Denmark, Poland, Switzerland, Sweden.

aap³ installed 2 CTS1300's and a CTS500 including Call Manager and Multipoint switch across 2 different sites in Italy.

From the customer, "We thank the whole team who worked on the project" - Fabio Visentin, Autovie Venete and Stefano Drusian, Project Manager AS. Cisco Systems, "I would like to thank your team who worked very hard to get the successfully target completion date"

ROOM SWEEP SUPPORT SERVICES

As your customers TP estate continues to grow and it's investment scrutinised it is vitally important that the system is available and working for the scheduled meeting. For you, as a supplier, you also need to minimize complaints and ensure customer satisfaction. With this in mind **aap³** have developed an effective solution:

The Room sweep Service provides periodic, sustained conditioning of a Video/Telepresence system by:

- Performing a visual check of the environment.
- Adjusting, re-calibrating or making good system components as per the Checklist.
- Informing you , by way of inspection report, if spare parts need to be ordered, shipped and installed or other action taken.

Periodic room sweeps reduce the number of user issues that can occur and ensure that the room and system adhere to manufacturer specification and best practice

aap³ are providers of the room sweep service for some of the largest organisations in the world.

PROFESSIONAL SERVICES

On-Demand

As a certified specialist channel provider of TP and Video Services you will have a full complement of the appropriate skill-sets within your business to deliver end to end solutions. However **aap³** understand that there are circumstances when resources are stretched and deadlines need to be met.

aap³ provide the unique ability within this sector to provide engineers with infrastructure and implementation skills across major manufactures to ramp up your internal teams as and when required.

Our accredited engineers can slot seamlessly into your project teams across Europe and immediately become a valued member of the team adding expertise and scale as and when required.

- **aap³**'s available resources include;
- TP Design Engineer
- TP Implementation Engineer
- TP Project Manager
- Network Engineer

Smart Recruitment

aap³ has been at the forefront of IT and Technical recruitment for over a decade working with clients in the UK, EMEA and the Americas. We know that sourcing and selecting the right resource is both a skill and an art.

aap³ are uniquely positioned to find, select and recruit the highest calibre of individual with the right background and experience. We know that the best people are not always on the market and our consultants know what to look for and where to look for it.

Our Consultants our backed by our technical VC teams who are aligned with recruitment to provide initial vetting on CV's and first line interviews before candidates arrive at your desk.

This structure means you only receive candidates that match your requirements and have been fully advised and briefed on the opportunity.